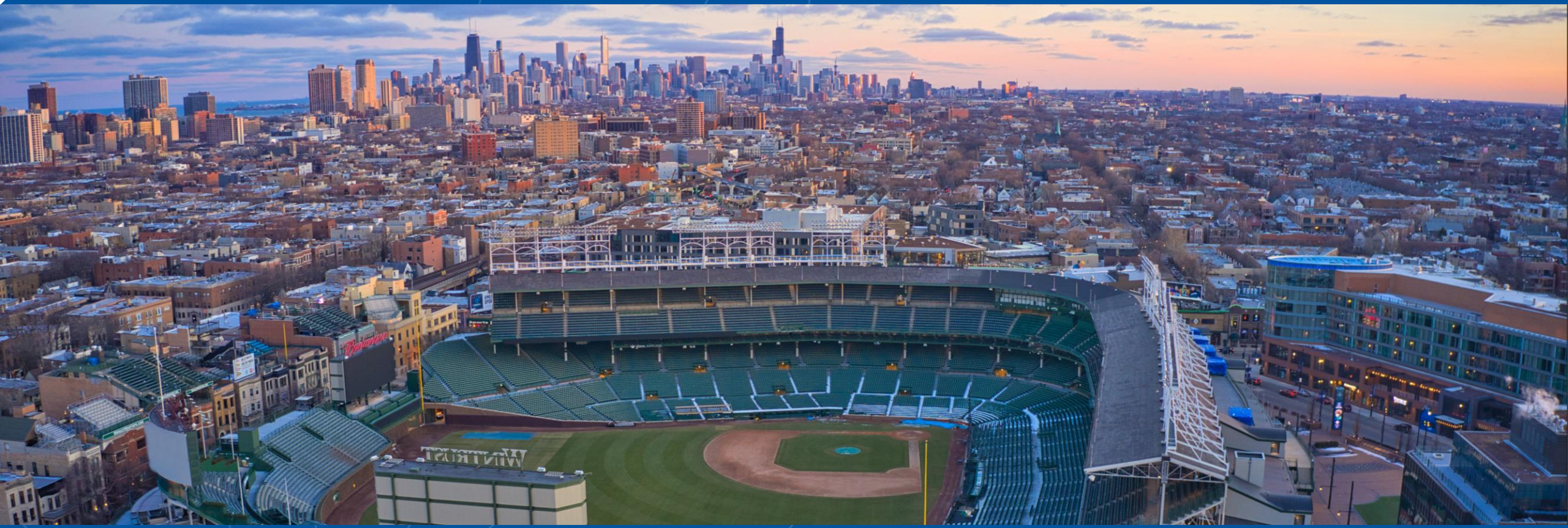

ENERGY FORUM
SEPTEMBER 24, 2024
PEOPLES GAS®
ENERGY EFFICIENCY PROGRAM
NORTH SHORE GAS®
ENERGY EFFICIENCY PROGRAM

2024 Energy Forum



Sept. 24, 2024

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Welcome

Christina Frank

Director — Energy Efficiency and
C&I Customer Strategy

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Agenda

01 Welcome

02 Introduction

03 Gas Supply

04 AMI

05 Regulatory Update

06 Energy Efficiency Program Overview

07 Emerging Technologies

08 Market Transformation

09 Awards

10 Conclusion

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Safety Message

- Change your furnace air filter.
- Clear dust and debris from any outdoor HVAC units.
- Clean your HVAC registers and ducts.
- Move any combustible products away from your furnace.
- Change the water panel of your home humidifier.

Introduction

Bill Mastoris

Interim President — Peoples Gas and North Shore Gas

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Gas Supply

Sarah Mead

Director — Gas Supply

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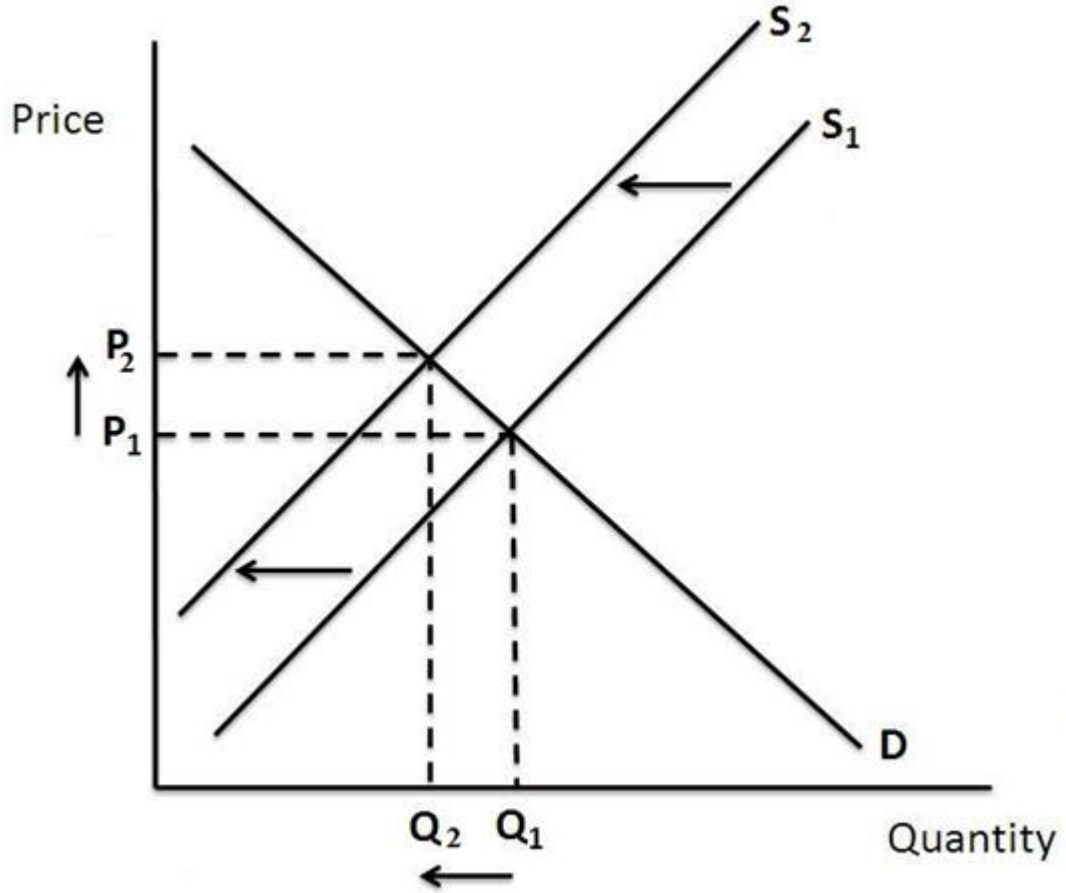
Natural Gas — Supply and Demand

- Follows the law of supply and demand — always looking for the balance
  - ✓ When supply exceeds demand, prices are lower
  - ✓ When demand exceeds supply, prices are higher
- Drivers for lower prices:
  - ✓ Increased production (Supply)
  - ✓ Adequate storage inventories (Supply)
  - ✓ Greater energy efficiency (Demand)
  - ✓ Economic down-turn (Demand)
  - ✓ Weather (Demand)
    - – Warm winter
    - – Cool summer
- Drivers for higher prices:
  - ✓ Production losses (Supply)
  - ✓ Low winter storage inventories (Supply)
  - ✓ Increased gas usage for (Demand)
  - ✓ Economic recovery (Demand)
  - ✓ Weather (Demand)
    - – Cold winter
    - – Hot summer



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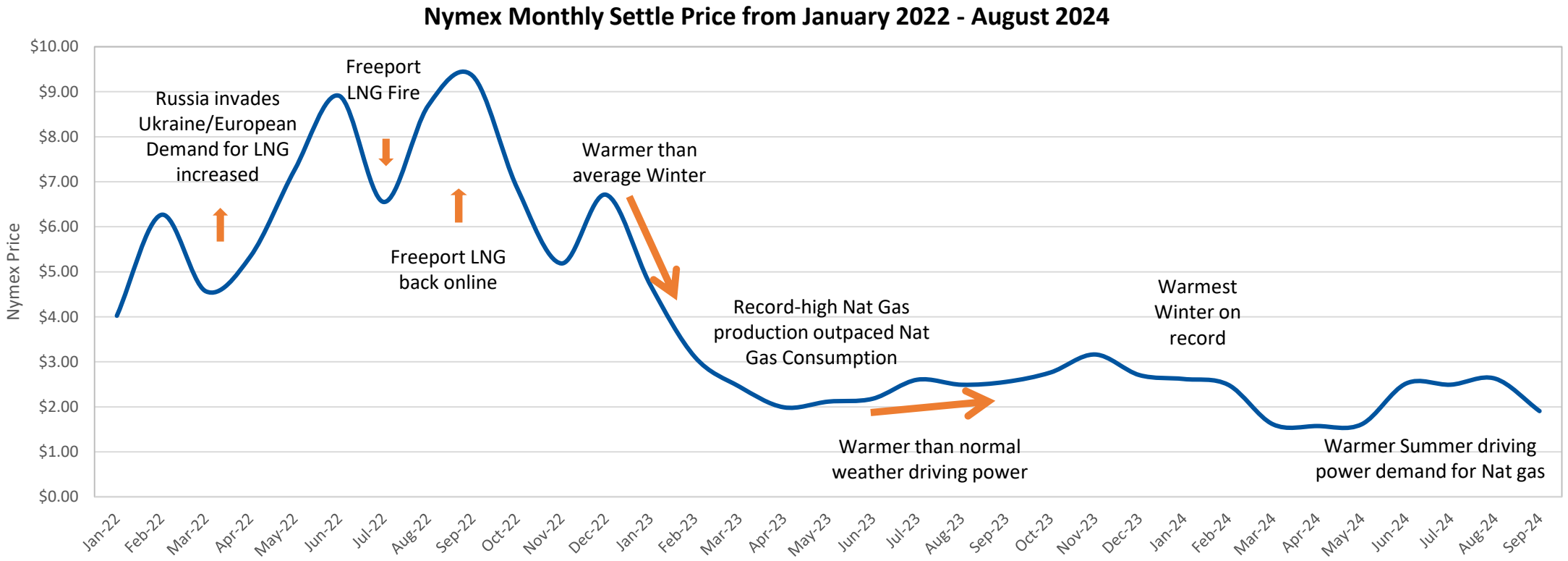
Natural Gas — How Balanced Is It?



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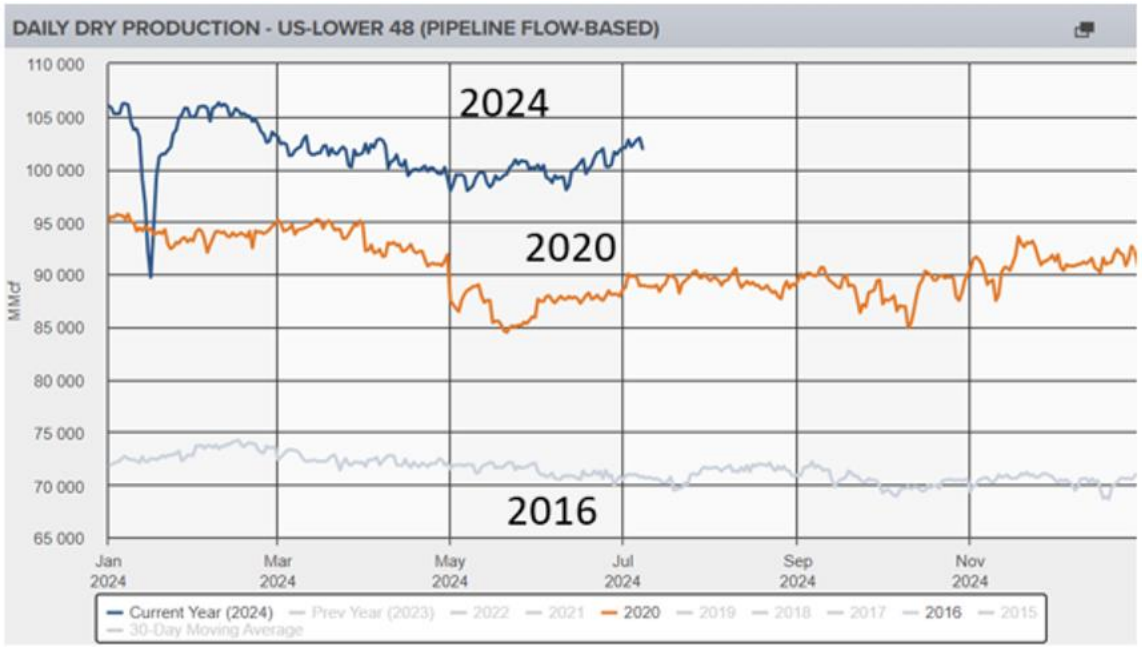
Natural Gas Supply U.S. Production

- Upward trend of U.S. natural gas production
- In 2016, average in the lower 70 Bcf/d range
- By 2020, average had increased above 90 Bcf/d until seeing a slight decrease due to demand decline during the pandemic
- Trend continues to climb to a current level above 100 Bcf/d in 2024
- What's the big drop in 2024? A downtick in production in February 2021 when, over the Presidents Day holiday weekend, extreme weather shut down production in most parts of Texas and the midcontinent
- Risk to this trend is if the price of natural gas falls to a level where it is unprofitable for the producer



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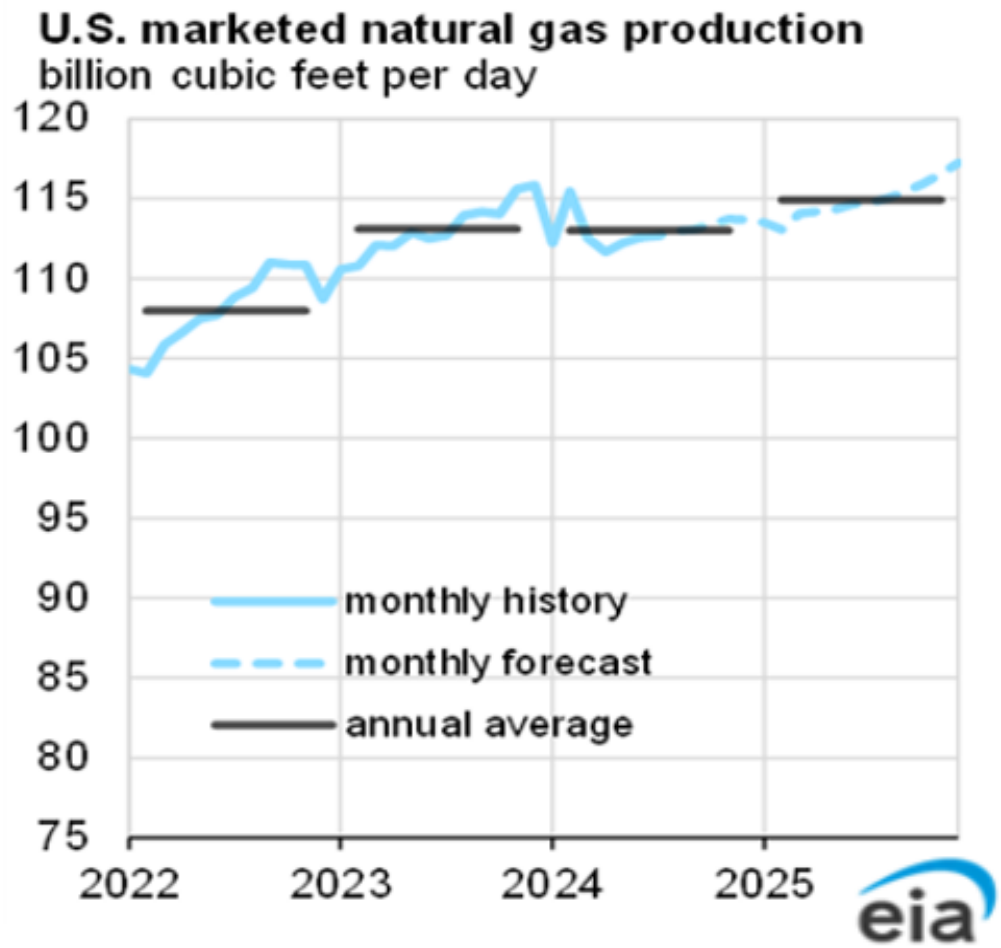
Natural Gas — Production Forecast

EIA is forecasting a continued increase of U.S. natural gas production over the next few years, up to the 110 to 115 Bcf/day range by 2025



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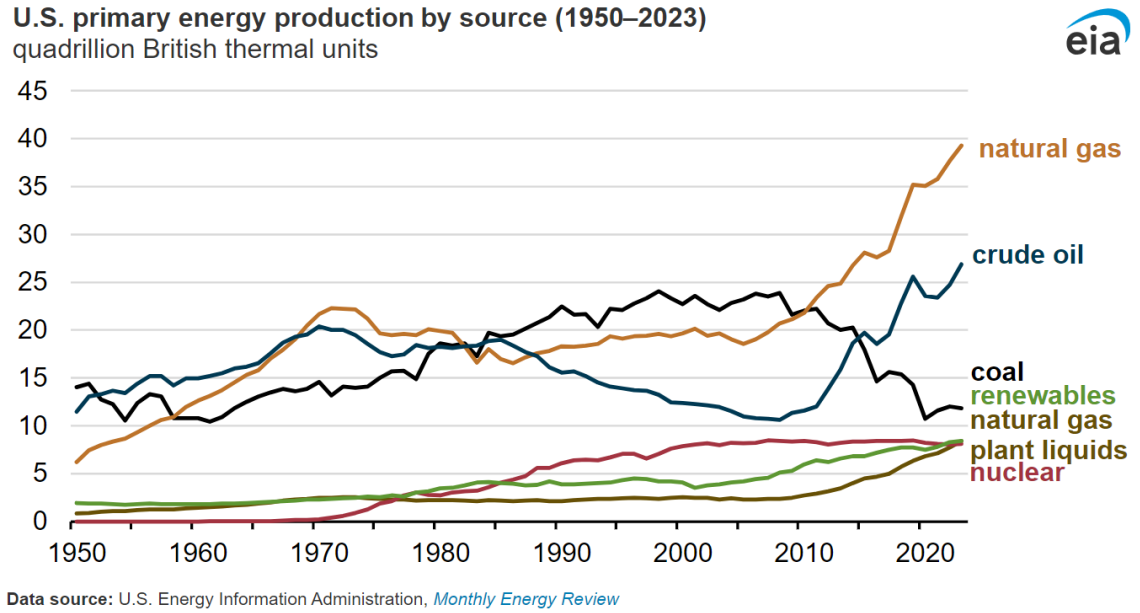
Gas Supply — Energy Production by Source

- Natural gas continues to have a solid footprint in U.S. primary energy production over the last half century
- As coal decreases, increases in renewables such as solar and wind technology continue
- Natural gas has risen to fill the gap between the decline in coal and the growth in renewables



Data source: U.S. Energy Information Administration, *Monthly Energy Review*

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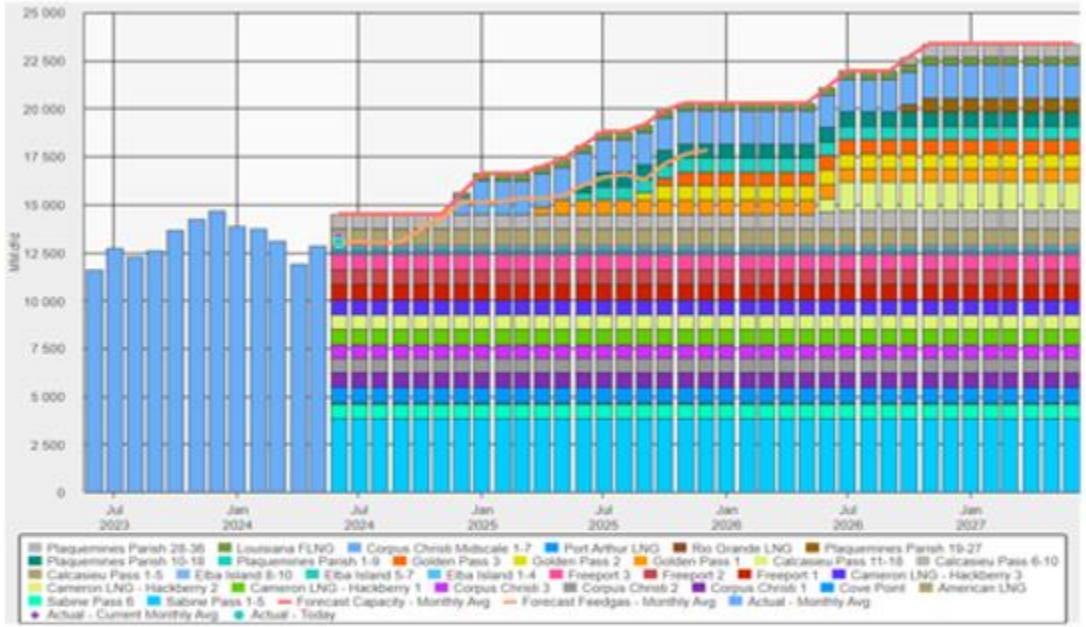
Natural Gas — LNG Exports

- U.S. liquefied natural gas (LNG) exports currently and planned through 2027
- Current average is 12.8 Bcf with capacity to do up to 14 Bcf/day
- More LNG facilities are expected to come online, raising exports to 23 Bcf by 2026

U.S. LNG Exports



Current LNG Facility Gas Inflows – 12.8 Bcf per day

Reuters

2023 WORLD LEADING LNG EXPORTERS BY COUNTRY:
1 – U.S. 4,115 BCF 2 – AUSTRALIA 3,877 BCF
3 – QATAR 3,808 BCF 4 – RUSSIA 1,529 BCF

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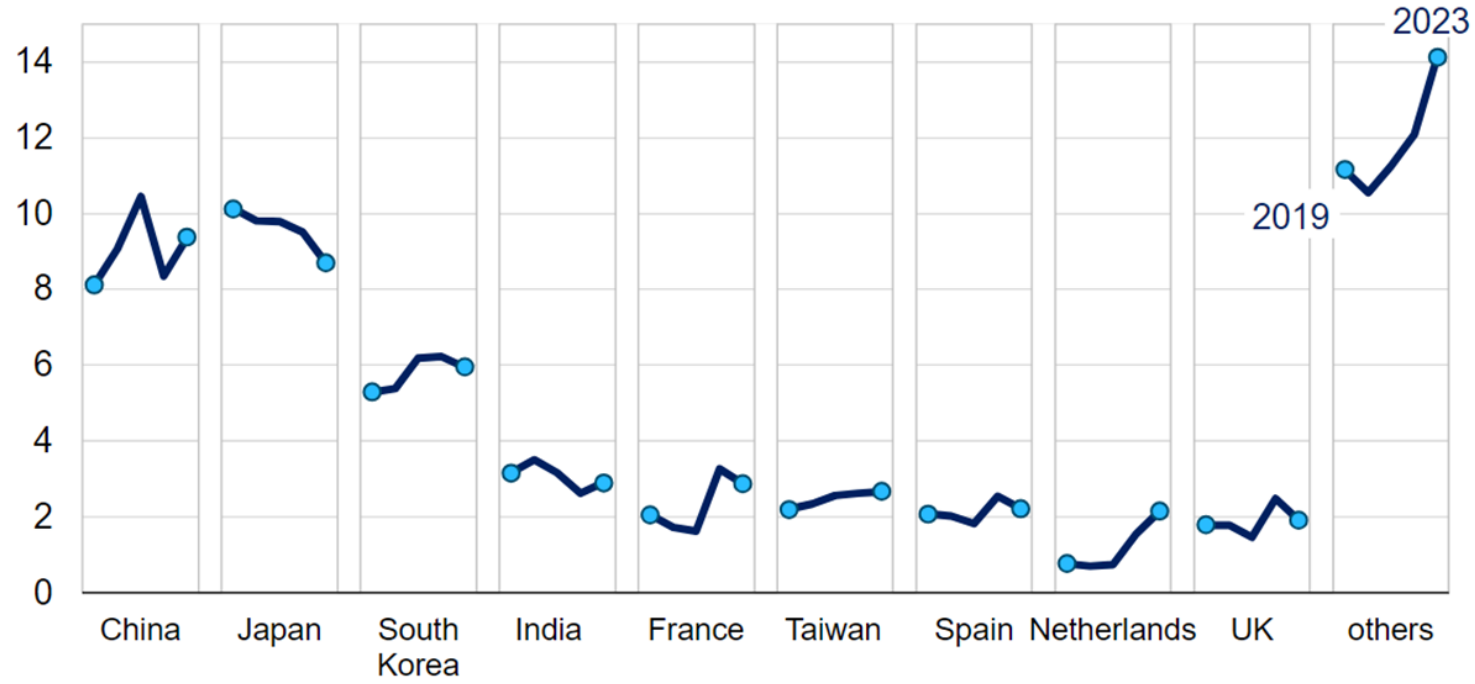
Natural Gas — LNG Imports

Global LNG import capacity and imports in 2023

Importers of liquefied natural gas (2019–2023)

billion cubic feet per day



Data source: International Group of Liquefied Natural Gas Importers (GIIGNL), *The LNG Industry* annual reports (2020–2024)

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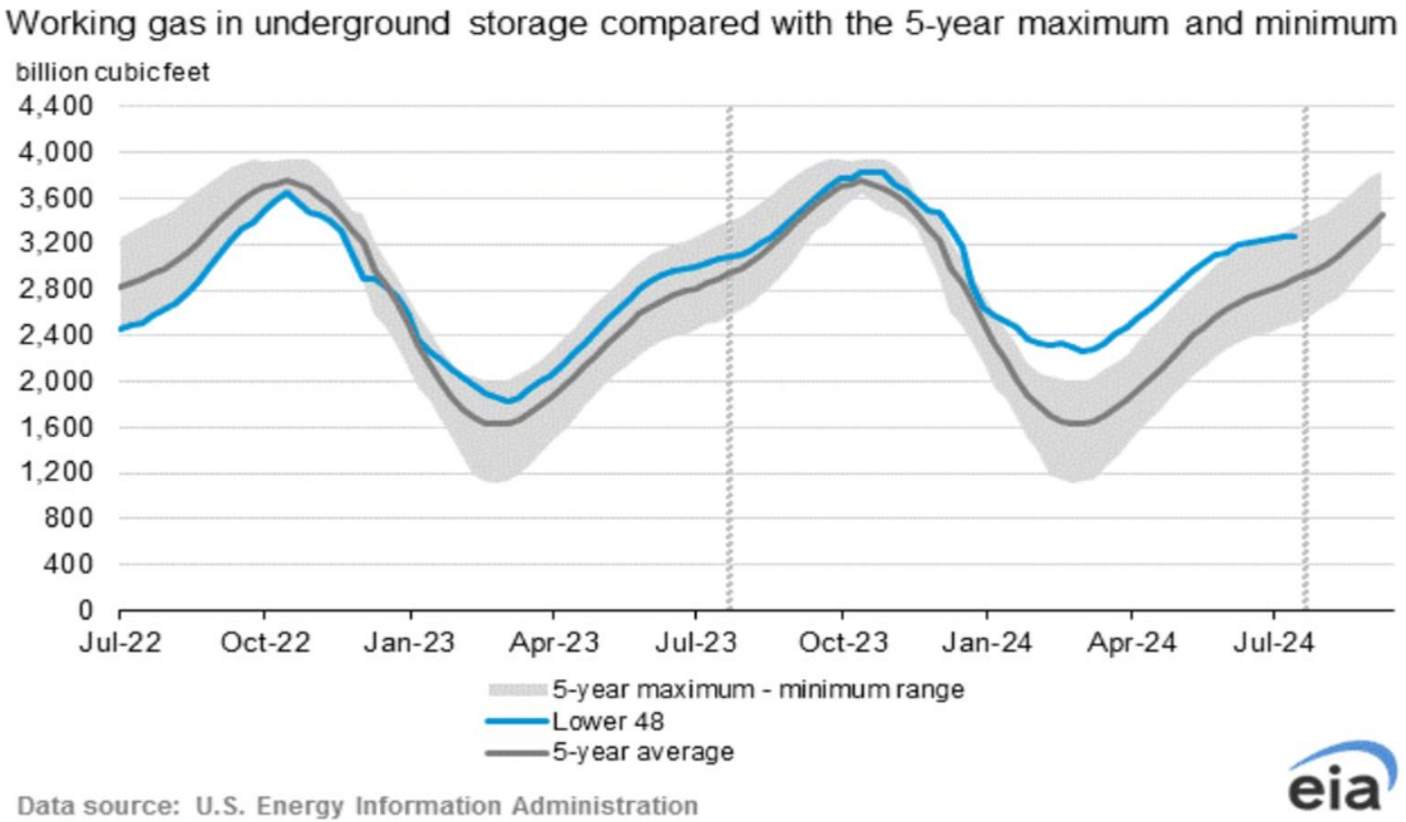
Natural Gas — U.S. Storage



Note: The shaded area indicates the range between the historical minimum and maximum values for the weekly series from 2019 through 2023. The dashed vertical lines indicate current and year-ago weekly periods.

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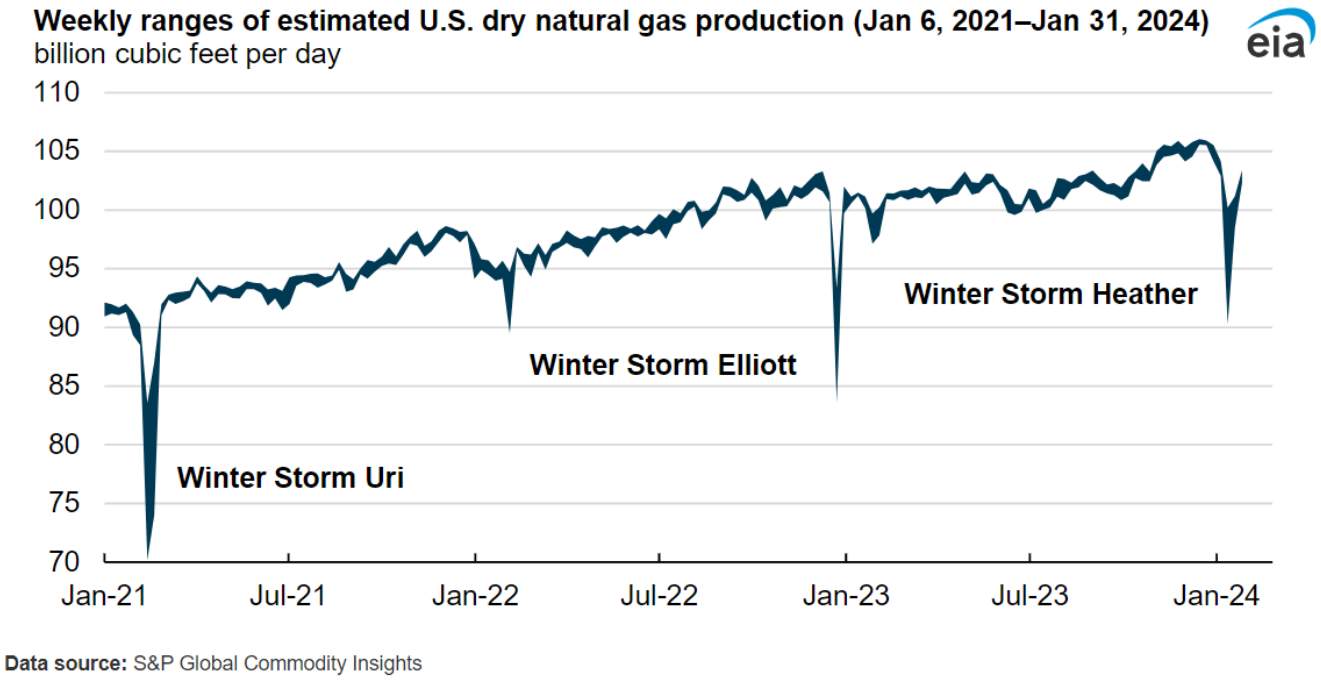
Natural Gas — Weather Impacts

Natural gas production has been affected negatively over the last couple of years by some severe winter storms, sometimes taking several days or weeks for production to come back on.

Winter storms have disrupted U.S. natural gas production



Data source: S&P Global Commodity Insights

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Farmers' Almanac Winter Forecast Released Mid-August 2024

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Thank you!

Questions and Discussion

Advanced Metering Infrastructure (AMI)

Liz Nielsen
Manager — Special Projects

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Advanced Metering Infrastructure (AMI)

- New, advanced meter data transmission process for Peoples Gas and North Shore Gas customers
- North Shore Gas is substantially complete, and Peoples Gas is scheduled for completion by end of 2025
- Benefits:
  - ✓ Leveraging existing ComEd infrastructure in an industry-leading model for utilities working together to efficiently utilize resources
  - ✓ Reduced vehicle emissions
  - ✓ Operational cost savings passed on to customers
  - ✓ Enhanced customer service
  - ✓ Better analytics to inform and enhance customer savings and conservation efforts
  - ✓ Reduced costs for commercial customers through elimination of Demand Device charges and phone line costs

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Regulatory Updates

Tom Aridas
Director — Gas Regulatory Planning Policy

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Regulatory and Governmental Affairs Overview

- Future of Gas (FOG) Illinois Commerce Commission (ICC) proceedings
- Integrated Resource Planning (IRP) ICC proceedings
- ICC's Safety Modernization Program (SMP) Review proceeding
- Green Era Biodigester Interconnection UPDATE
- Clean and Affordable Buildings Ordinance (CABO) UPDATE

Future of Gas and IRP Commission Proceedings

- Future of Gas
  - ✓ Initiated via order March 2024
  - ✓ Objective
  - ✓ Two phases and timeframe
  - ✓ National developments
- Integrated Resource Planning Commission proceedings
  - ✓ Ordering point for all Illinois utilities in last year's rate reviews
  - ✓ Objective
  - ✓ Time frames
- Public involvement

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Other Significant Regulatory/Governmental Matters

- ICC's 12-month SMP Review proceeding
- Peoples Gas and Green Era biogas interconnection
- Chicago government: update on Clean and Affordable Buildings Ordinance

Thank you!

Questions and Discussion

Energy Efficiency Program Updates

Jean Gibson
Manager — Energy Efficiency Programs

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Environmental and Community Impact

ENVIRONMENTAL IMPACT (since 2012)

150,500,000
Net energy savings (therms)

796,000
Carbon reduction (tons)

929,000
Acres of trees planted

189,000
Cars removed from the road

103,000
Homes' energy use offset

COMMUNITY IMPACT (since 2017)

772,000
Residential homes served

209,000
Income-qualified homes served

4,600
Businesses served

471
Direct portfolio jobs

25%
Diverse spend (2022-2023)

Who We Serve and How

- Privately owned business customers
  - ✓ Manufacturers, office buildings, hotels
  - ✓ Small businesses like dry cleaners, restaurants, churches and nonprofits
- Public buildings
  - ✓ Schools, transit and hospitals

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Our Team

Energy advisors and EEP team

Principal account managers

Paul Flerick

Dan McGowan

John McKendry

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Thank you!

Questions and Discussion

Emerging Technologies

Ryan Kerr
Director — Emerging Technologies
GTI Energy

GTI ENERGY

solutions that transform

Emerging Technologies

Ryan Kerr, Director of Emerging Technologies

GTI Energy

We develop and deploy solutions in the transition to low-carbon, low-cost energy systems

GTI ENERGY

SOURCE MAKE MOVE STORE USE

490+ Employees

TOP WORK PLACES 2019 · TOP WORK PLACES 2020 · TOP WORK PLACES 2021 · TOP WORK PLACES 2022 · TOP WORK PLACES 2023 — Chicago Tribune

We work collaboratively to address critical energy challenges impacting gases, liquids, efficiency and infrastructure

OTD Operations Technology Development

UTD Utilization Technology Development

GTI ENERGY EMERGING TECHNOLOGY PROGRAM (ETP)

LCRI LOW-CARBON RESOURCES INITIATIVE

Naval Station Great Lakes: ET Viewpoint

- Responding to recent federal directives for reducing carbon and improving resilience
- Completing their long-term plan to transition from central steam to distributed gas-fired equipment
- Economics are important as well as low maintenance, reliability, long equipment life
  - Typically, do not use external service agreements; low tolerance for complex maintenance/service
- Facilities must be operational 24/7 to serve the mission

The opinions expressed today are my own, I am not speaking for Naval Station Great Lakes nor any other party

Decarbonization Pathways

- Efficient food service equipment
- Advanced water heating
- Hybrid/dual-fuel space heating
- Distributed generation/microgrid
- Distributed carbon capture
- Green hydrogen

Source: AGA https://www.aga.org/globalassets/research--insights/reports/aga-net-zero-emissions-opportunities-for-gas-utilities.pdf

Galley Demonstration

Existing steam-driven baseline equipment installed 2004

- **Main Ware Washer** Insinger Conveyor Model Super 106-2 RPW (277 racks per hour)
- **Pot and Pan Washer** Insinger Model DA-3 (50 24”x28” racks/hour)
- **Steam Kettles** Groen Models GT-40 and GT-60

Demonstration heat recovery gas-fueled equipment

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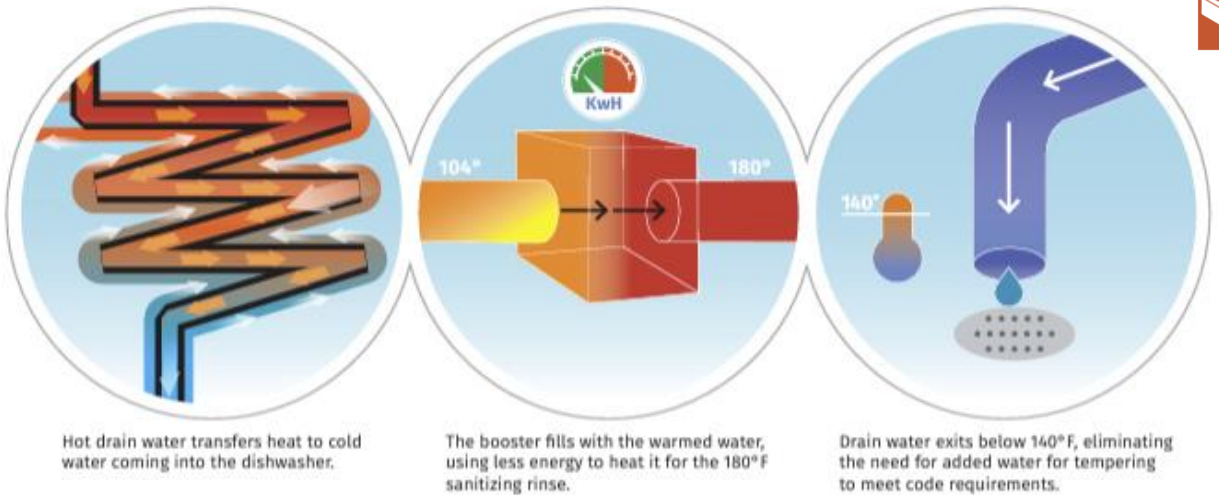
- **Main Warewasher** Hobart Model CLPS86eN-EGR Gas; Hatco Gas Booster PMG-200 (342 racks/hour)
- **Pot and Pan Warewasher** Hobart Model CL44eN-EGR Gas; Hatco Gas Booster PMG-200 (202 standard racks/hour)
- **Steam Kettles** Groen Models AH/1E-40 and AH/1E-60

Heat Recovery Warewashers



Challenge: Daily meal preparation and cleanup in large military dining facilities waste significant amounts of energy and water.

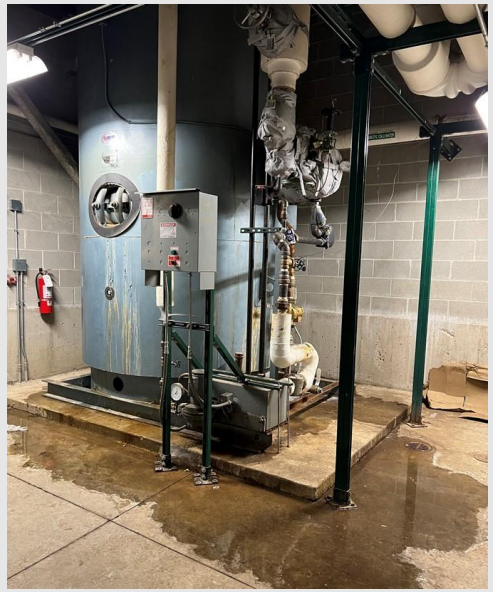
Solution: High-efficiency, natural gas warewashers with waste heat recovery replaced steam-driven units, reducing water use by 92% and energy use by 83%. These galley equipment upgrades reduced annual costs by $38,500 and lowered GHG emissions by 200 metric tons/year, equivalent to removing 51 gasoline vehicles.

One unit saves 1,250,000 gallons per year

IMAGES FROM HOBART.COM

Water Heating

Existing steam-driven storage water heaters



High-efficiency gas-fueled tankless water heaters

- Tankless design eliminates storage/distribution losses
- Modular design (N+1 redundancy) reduces capital costs and optimizes part-load performance
- Steam costs ($16.857/MMBtu) over 3x natural gas ($5.606/MMBtu)

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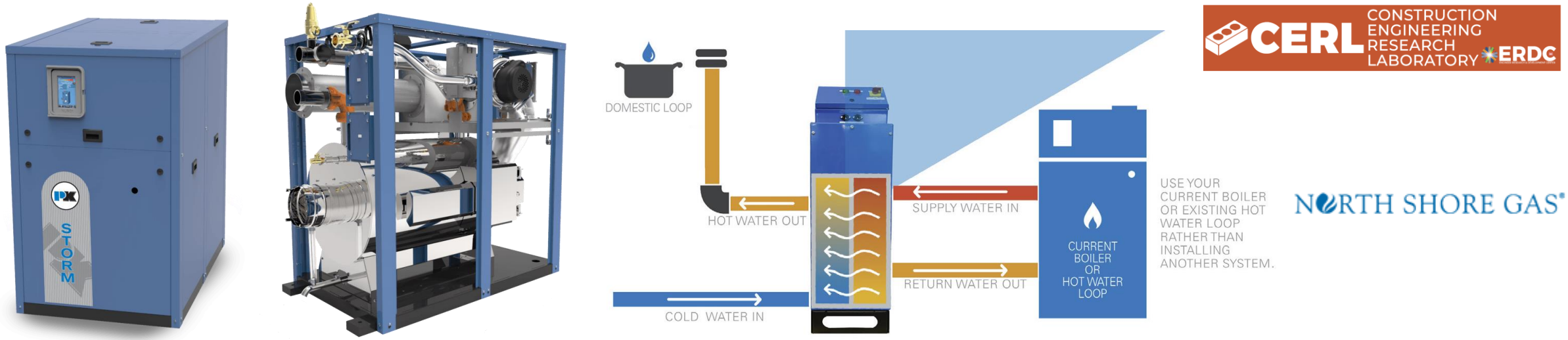
Indirect Water Heaters



PK Duration heat exchanger modules provide tankless domestic water heating paired with high-efficiency condensing boilers (Total system 7 MMBtu/hr)

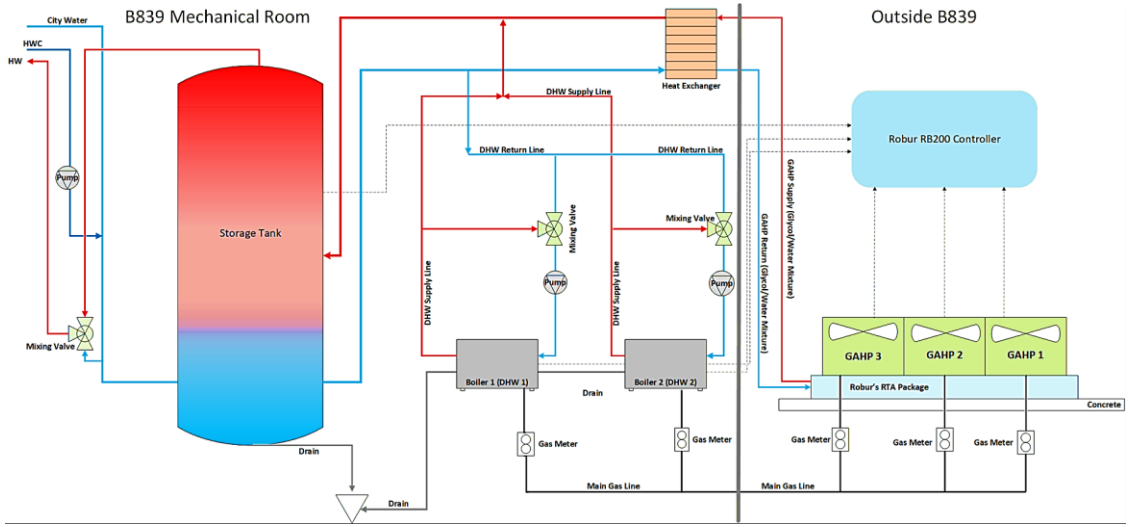
Challenge: Military barracks have large hot water demand that varies with occupancy. Traditional storage water heaters result in costly energy losses and depend on high-maintenance steam distribution systems.

Solution: Gas-fired tankless water heaters can replace conventional storage water heaters saving 24% energy use (15,000 therms/year, $8,000/year), reducing greenhouse gas emissions by 23% with longer equipment life.

Robust reliable solutions to reduce energy use by 24%

IMAGES FROM PATTERSONKELLEY.COM

Gas Absorption Heat Pump (GAHP)



Existing gas-fueled DHW system

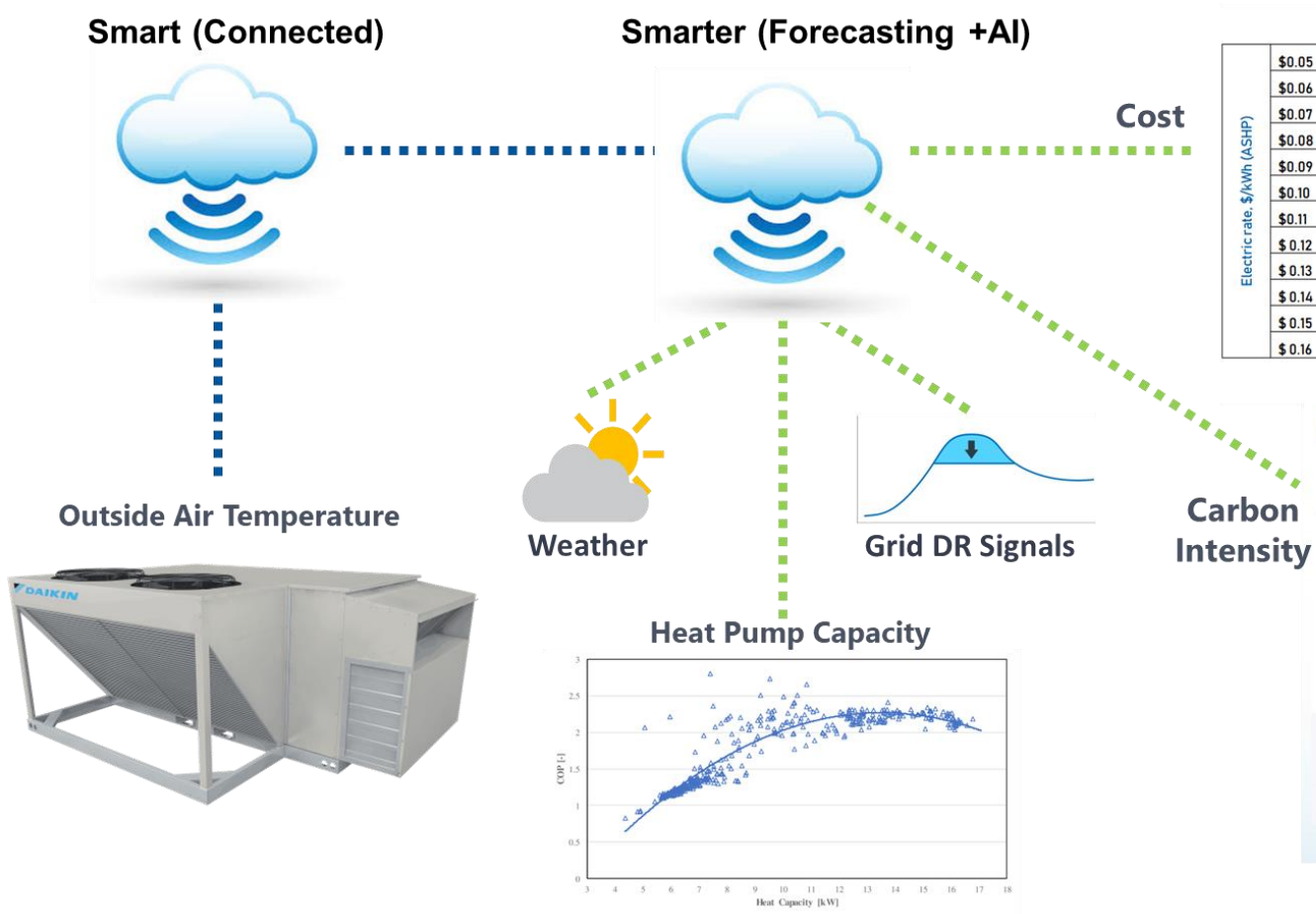
- Lochinvar Power Fin II non-condensing water heaters with one 750-gallon storage tank (600-gal usable)
- Boiler setpoint is 140°F; DHW reduced to 125°F at mixing valve
- Sized for peak flow rate for max 228 residents to shower in 45 minutes
- Installed with AL29-4C category IV vent and condensate drains as a precaution

Demonstration GAHP water heating

- GAHP added to existing DHW boilers
- Storage tank added between boilers and GAHPs
- Unit capacity: 123.5 MBH
- Installed outdoors; requires new concrete pad and advanced site approval

Hybrid (Dual-Fuel) RTUs Concept

- **Concept**: Rooftop units with heat pump AND gas furnace heating option
- **Key point**: Cutoff point for fuel crossover

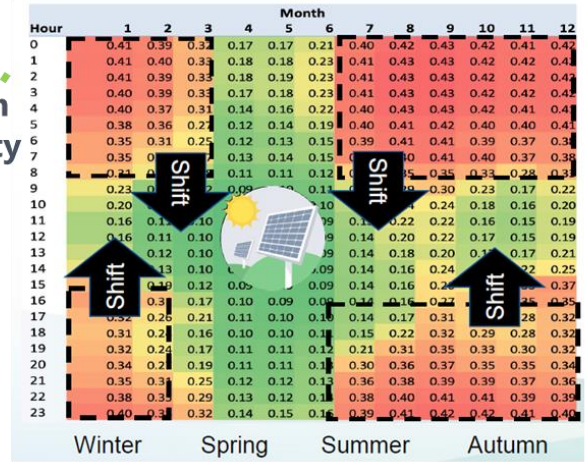


Natural gas rate, $/therm, (furnaces and boilers)

Electric rate, $/kWh (ASHP)	$0.80	$0.85	$0.90	$1.00	$1.15	$1.33	$1.50	$2.00	$2.50	$2.75
$0.05	4°	0°	-5°	-10°	-10°	-10°	-10°	-10°	-10°	-10°
$0.06	17°	13°	9°	1°	-10°	-10°	-10°	-10°	-10°	-10°
$0.07	26°	23°	19°	12°	2°	-10°	-10°	-10°	-10°	-10°
$0.08	34°	31°	27°	21°	12°	1°	-10°	-10°	-10°	-10°
$0.09	41°	38°	34°	28°	19°	10°	1°	-10°	-10°	-10°
$0.10	48°	44°	41°	34°	26°	17°	9°	-10°	-10°	-10°
$0.11	53°	50°	46°	40°	32°	23°	15°	-7°	-10°	-10°
$0.12	59°	55°	52°	45°	37°	28°	21°	1°	-10°	-10°
$0.13	60°	60°	57°	50°	42°	33°	26°	7°	-10°	-10°
$0.14	60°	60°	60°	55°	46°	37°	30°	12°	-5°	-10°
$0.15	60°	60°	60°	59°	50°	41°	34°	17°	1°	-7°
$0.16	60°	60°	60°	60°	54°	45°	38°	21°	6°	-1°
						$1.22	$1.37	$1.83	$2.29	$2.52

Source: MN ASHP Collaborative

Propane rate, $/gallon, (furnaces and boilers)



2021 Hourly Marginal Emissions Intensity (MT/ CO_2)
Source: Angela Tanghetti, CEC

Micro Combined Heat and Power (CHP)

- New 24kW CHP is a scalable technology solution for water heating and power generation
- Greater reliability than diesel engines
- Cost-effective energy efficiency with savings in life cycle costs
- Reduction in GHG emissions

mCHP system operating in GTI's CHPRE Lab

- Technical and economic assessment of existing CHP systems at three **Maine Army National Guard** facilities

Distributed Carbon Capture Demonstration

- CleanO2's CarbinX™ unit captures carbon from distributed sources of CO2
  - Installed in mechanical/boiler room and tied to venting of Cat. I/III venting appliances
  - Exploring powered damper solution to mitigate condensate accumulation in reaction chamber
  - Heat recovered will be used to preheat feed water to adjacent DHW system
- Pearl ash collected and replaced with fresh hydroxide every two weeks

DOE Hydrogen Hubs: Overview (Zoom Out)

Government investments

- DOE H_2 Hubs ($7B, 7 awards)
- GTI Energy major participants in

Appalachian Regional Clean Hydrogen Hub (EQT, Battelle, NETL) focus on H_2 + CCUS - https://www.arch2hub.com/

Midwest Focused Hydrogen Hub (Nuclear Operator, Utilities, Ind. End Users) - https://machh2.com

Gulf Coast H_2 Hub (Ports, Chem. Industry/Refiners) - https://www.hyvelocityhub.us/

Source: DOE - OCED

Name/Federal Cost Share	Location	Production	Midstream	End Uses
Midwest Hydrogen Hub (MachH2) Up to $1 billion	Illinois, Indiana, Michigan	Electrolysis, hydrogen produced from natural gas, with carbon capture and storage	Hydrogen refueling stations	Steel and glass production, power generation, refining, heavy-duty vehicles, sustainable aviation fuel

Blending-to-H_2 Ready: Collaborative Effort

GTI ENERGY

Large effort to quantify the potential of hydrogen to decarbonize **large buildings and industry in California**:

- Develop techno-economic roadmap to decarbonize **~50%** of CA's natural gas use
- Large effort across diverse team to:
  - Develop CA-specific TEA for H_2 use, quantify potential/costs of conversions to H_2
  - Test/model H_2 tolerance of wide range of large equipment categories (e.g., boilers)
  - Material testing for long-term impacts
  - Air quality simulation on regional impacts
  - Stakeholder outreach and engagement

Decarbonizing Large Commercial and Industrial Equipment with Hydrogen (PIR-22-001)

Reviewed in Fall '23

CALIFORNIA ENERGY COMMISSION · GTI ENERGY · UCIrvine · EPRI ELECTRIC POWER RESEARCH INSTITUTE · AHRI AIR-CONDITIONING, HEATING, & REFRIGERATION INSTITUTE · SoCalGas · PG&E Pacific Gas and Electric Company · SOUTHWEST GAS · UTD Utilization Technology Development · LCRI LOW-CARBON RESOURCES INITIATIVE

Test Equipment Selection

- 2+ units per equip. category
- Finalized after Preliminary TEA

Commercial Examples:

- Furnaces/Weatherized HVAC
- Water Heater/Hot Water Boilers
- Cooking / Catering Equipment

Industrial Examples:

- Steam Boilers / Process Heaters
- Ovens / Dryers / Kilns
- Heat Treating / Furnaces

Hydrogen-Ready Heating

- Laboratory assessment of heating equipment with hydrogen blends
  - Assess typical DoD equipment for compatibility with hydrogen blends <50%
  - Assess hydrogen-ready equipment with hydrogen blends 20-30%
- Field demonstration of H2-ready heating equipment (2025)
  - Decentralize drill hall space and water heating with gas equipment
  - If approved, demonstrate H2 blends compatible natural gas boilers and water heater
- Near-future hydrogen economy assessment
  - Barriers and opportunities for H2 utilization at DoD facilities
  - Energy modeling and techno-economic analysis

Drill Hall Camp John Paul Jones

Summary

- We're working with Naval Station Great Lakes and North Shore Gas to decarbonize their campus energy systems while reducing operating costs and improving resilience.
- These projects are a great opportunity to better understand how to deploy emerging technologies in the real world with real world requirements and constraints.
- Projects reviewed:
  - Efficient Foodservice Equipment
  - Advanced Water Heating
  - Hybrid/Dual-Fuel Space Heating
  - Distributed Generation/Microgrid
  - Distributed Carbon Capture
  - Hydrogen-Ready Boilers

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Market Transformation

Thomas Manjarres

Technical Lead — Energy Efficiency Programs

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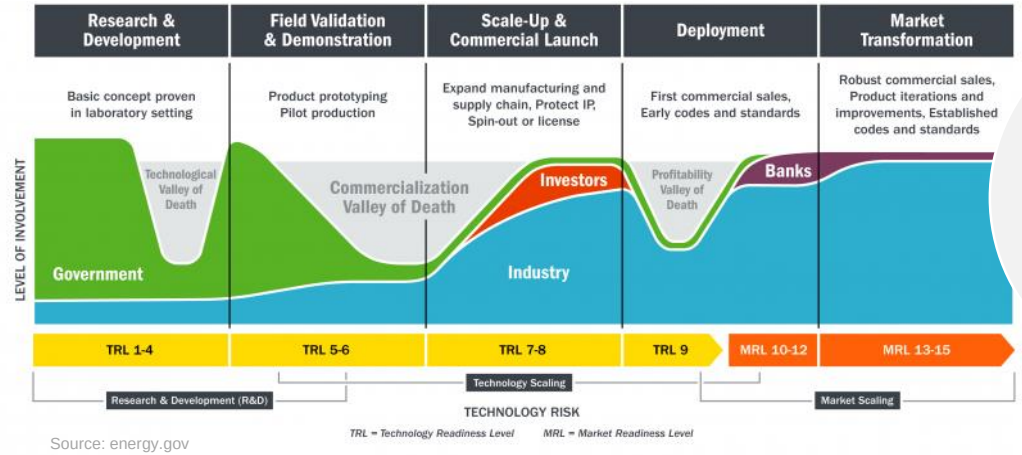
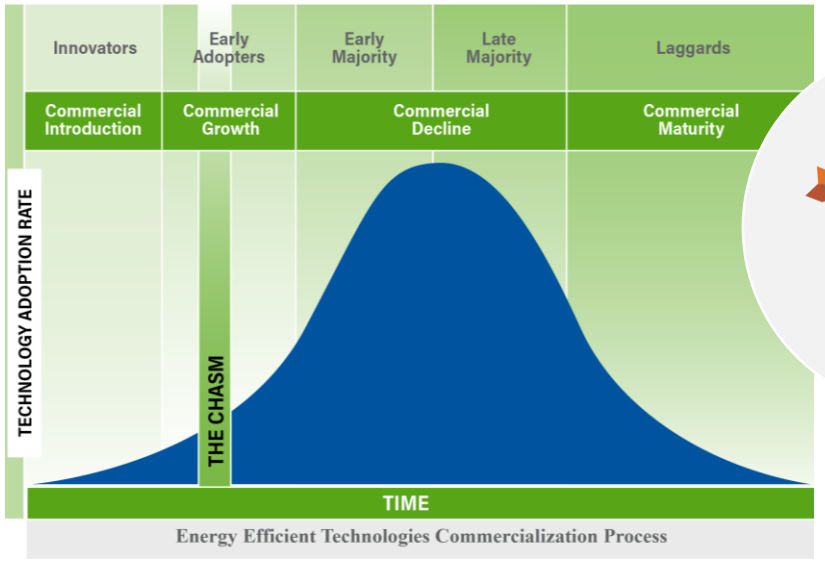
Market Transformation: Overview



Source: energy.gov

Strategically intervene in markets to reduce barriers and accelerate widespread adoption of energy-efficient products, services and practices



Accelerate adoption of promising energy-efficient technologies that offer customers pathways to decarbonize

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Market Transformation: Overview

How the research and development (R&D) program and the market transformation (MT) program create sustainable energy efficiency programs

Driving innovation

R&D fuels the development of breakthrough equipment, devices and solutions that keep us ahead and meet customer needs with energy-efficient solutions

Accelerates adoption

MT speeds up the process of bringing advanced technologies to market, overcoming barriers for wider use

Ensures long-term impact

Investing in R&D and MT ensures lasting energy savings and drives continuous improvement in energy efficiency

Market Transformation: Key Initiatives

	Gas Heat Pump at Peoples Energy Training Center	Gas Heat Pump Customer Demonstrations	CarbinX Customer Demonstrations
Initiative			
Barriers addressed	• Distributor and installer lack of awareness • Distributor and installer lack of confidence to sell • Incomplete understanding among EE implementers and Peoples Gas and North Shore Gas staff on benefits of GHPs now and into the future	• High unit costs • High installation costs • Performance concerns • Lack of supply chains for servicing and replacement parts	• High unit cost • Hesitation to invest in unfamiliar technologies • Customer lack of awareness • Lack of infrastructure and support network (e.g., maintenance services, parts availability)

Success Stories

PEOPLES GAS®
ENERGY EFFICIENCY PROGRAM

NORTH SHORE GAS®
ENERGY EFFICIENCY PROGRAM

Future Outlook: R&D Strategies for Building Decarbonization

Near-Term

Expanded use of high-efficiency gas equipment

Hybrid natural gas furnaces/ boilers and electric heat pump systems

Building envelope improvements

Near-Term

Natural gas heat pumps for space and water heating

Micro CHP systems

Deep building retrofits

Renewables

Renewable natural gas blends (bio-methane)

Solar thermal/ natural gas space and water heating systems

Lower Methane Emissions

Reducing full fuel cycle natural gas methane emissions

2022 — **2024** — **2030** — **2040**

Future Outlook

We are investing in the development of new technologies AND doing the important market transformation work to get that technology into the hands of our customers

Low-Carbon Resources Initiative (LCRI)

Accelerate the development of low- and zero-carbon energy technologies

North American Gas Heat Pump Collaborative

Accelerate the adoption of gas heat pump technologies in North America

Operations Technology Development (OTD)

Accelerate the development of low- and zero-carbon energy technologies

Emerging Technology Program (ETP)

Accelerate the commercialization of energy efficient technologies

Utilization Technology Development (UTD)

Research projects that maximize the environmental, affordability and efficiency of equipment

Awards

PEOPLES GAS®
ENERGY EFFICIENCY PROGRAM

NORTH SHORE GAS®
ENERGY EFFICIENCY PROGRAM

Honor Roll

Peoples Gas

Commitment to Efficiency

South Chicago Packing

Columbia College Chicago

Recognition in Innovation

The University of Chicago Medical Center

Cook County Department of Corrections

Newly Engaged Customers of the Year

The Merchandise Mart

Lincoln Park Zoo

North Shore Gas

Newly Engaged Customer of the Year

College of Lake County

Ivanhoe Industries Inc.

Commitment to Efficiency

Zion Elementary School District 6

Most Innovative Project:
Ogden Avenue Materials Inc.

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ENERGY EFFICIENCY PROGRAM

Commitment to Efficiency:

Golub & Co.
680 N. Lake Shore Drive

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ENERGY EFFICIENCY PROGRAM

Partner of the Year:
Hilton Chicago

PEOPLES GAS®
ENERGY EFFICIENCY PROGRAM

Most Innovative Project:

Grayslake Community High School District 127

NORTH SHORE GAS®
ENERGY EFFICIENCY PROGRAM

Commitment to Efficiency:

Captain James A. Lovell Federal Health Care Center

NORTH SHORE GAS®
ENERGY EFFICIENCY PROGRAM

Partner of the Year:
Roquette Corporation

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Conclusion

Thank you

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ENERGY FORUM
SEPTEMBER 24, 2024
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